



# 2010 Sales & Marketing Awards Application Pacesetter Award REAL ESTATE SALES MANAGER OR AGENT OF THE YEAR

Sample Sheet Only. Visit [www.stlhba.com/memberevents/awards](http://www.stlhba.com/memberevents/awards) to apply.

**Company Name:** \_\_\_\_\_

**Applicant Name:** \_\_\_\_\_ **Applicant Title:** \_\_\_\_\_

**Submitter Name** (If other than applicant): \_\_\_\_\_

**Entry Type:** (Check the category applicant is entering.)  Real Estate Sales Manager  Real Estate Sales Agent

**Start Date in New Home Sales:** \_\_\_\_\_

**Number of Builder Clients:** \_\_\_\_\_

**Number of Communities Applicant is Currently Selling New Homes:** \_\_\_\_\_

**Number of Employees Applicant Manages (If applying for Sales Manager):** \_\_\_\_\_

**July 2009 through June 2010 Closed Sales:**

**Group Dollar Volume \$** \_\_\_\_\_ **Number of Units** \_\_\_\_\_

**Please answer the following questions (150 words or less):**

**1. Describe applicant's sales strengths.**

**2. What steps has applicant taken to improve professionally?**

**3. What attributes does applicant possess that qualifies him/her for this award?**

**Certification**

**Entrant:** I certify that all the responses and information presented with this application are true and correct to the best of my knowledge and belief.

Print Name: \_\_\_\_\_ Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Submitter:** I certify that all the responses and information presented with this application are true and correct to the best of my knowledge and belief.

Print Name: \_\_\_\_\_ Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Company President:** I certify that all the responses and information presented with this application are true and correct to the best of my knowledge and belief.

Print Name: \_\_\_\_\_ Signature: \_\_\_\_\_ Date: \_\_\_\_\_

---

**Real Estate Sales Manager/Agent of the Year entry fee is \$65**

**APPLICATION AND CHECK MUST BE RECEIVED AT THE HBA BY 5 P.M. ON FRIDAY, JULY 9, 2010  
NO REFUNDS WILL BE GIVEN AFTER 5 P.M. ON MONDAY, JULY 12, 2010**