

## PERCENTAGE BREAKDOWN FOR January, 2007

| <u>Year-To-Date</u> | <u>2006</u> | <u>Year-To-Date</u> | <u>2007</u> |
|---------------------|-------------|---------------------|-------------|
| Single Family       | 464         | Single Family       | 425         |
| Multifamily         | <u>49</u>   | Multifamily         | <u>28</u>   |
| Total               | 513         | Total               | 453         |

Year-To-Date, 2007 as compared to Year-To-Date, 2006

|                            |     |
|----------------------------|-----|
| *Single Family decrease of | 8%  |
| *Multifamily decrease of   | 43% |
| *Overall decrease of       | 12% |

| <u>December</u> | <u>2006</u> | <u>January</u> | <u>2007</u> |
|-----------------|-------------|----------------|-------------|
| Single Family   | 298         | Single Family  | 425         |
| Multifamily     | <u>22</u>   | Multifamily    | <u>28</u>   |
| Total           | 320         | Total          | 453         |

January, 2007 as compared to December, 2006:

|                            |     |
|----------------------------|-----|
| *Single Family increase of | 43% |
| *Multifamily increase of   | 27% |
| *Overall increase of       | 42% |

| <u>January</u> | <u>2006</u> | <u>January</u> | <u>2007</u> |
|----------------|-------------|----------------|-------------|
| Single Family  | 464         | Single Family  | 425         |
| Multifamily    | <u>49</u>   | Multifamily    | <u>28</u>   |
| Total          | 513         | Total          | 453         |

January, 2007 as compared to January, 2006:

|                            |     |
|----------------------------|-----|
| *Single Family decrease of | 8%  |
| *Multifamily decrease of   | 43% |
| *Overall decrease of       | 12% |

| <u>St. Louis County Y-T-D</u> | <u>2006</u> | <u>St. Louis County Y-T-D</u> | <u>2007</u> |
|-------------------------------|-------------|-------------------------------|-------------|
| Single Family                 | 67          | Single Family                 | 64          |
| Multifamily                   | <u>4</u>    | Multifamily                   | <u>0</u>    |
| Total                         | 71          | Total                         | 64          |

St. Louis County Y-T-D, 2007 as compared to St. Louis County Y-T-D, 2006:

|                            |      |
|----------------------------|------|
| *Single Family decrease of | 4%   |
| *Multifamily decrease of   | 100% |
| *Overall decrease of       | 10%  |

| <u>St. Charles County Y-T-D</u> | <u>2006</u> | <u>St. Charles County Y-T-D</u> | <u>2007</u> |
|---------------------------------|-------------|---------------------------------|-------------|
| Single Family                   | 227         | Single Family                   | 245         |
| Multifamily                     | 43          | Multifamily                     | 28          |
| Total                           | 270         | Total                           | 273         |

St. Charles County Y-T-D, 2007 as compared to St. Charles County Y-T-D, 2006:

|                            |     |
|----------------------------|-----|
| *Single Family increase of | 8%  |
| *Multifamily decrease of   | 35% |
| *Overall increase of       | 1%  |

| <u>Jefferson County Y-T-D</u> | <u>2006</u> | <u>Jefferson County Y-T-D</u> | <u>2007</u> |
|-------------------------------|-------------|-------------------------------|-------------|
| Single Family                 | 74          | Single Family                 | 54          |
| Multifamily                   | 0           | Multifamily                   | 0           |
| Total                         | 74          | Total                         | 54          |

Jefferson County Y-T-D, 2007 as compared to Jefferson County Y-T-D, 2006:

|                            |     |
|----------------------------|-----|
| *Single Family decrease of | 27% |
| *Multifamily has no change | 0%  |
| *Overall decrease of       | 27% |

| <u>Franklin County Y-T-D</u> | <u>2006</u> | <u>Franklin County Y-T-D</u> | <u>2007</u> |
|------------------------------|-------------|------------------------------|-------------|
| Single Family                | 6           | Single Family                | 9           |
| Multifamily                  | 0           | Multifamily                  | 0           |
| Total                        | 6           | Total                        | 9           |

Franklin County Y-T-D, 2007 as compared to Franklin County Y-T-D, 2006:

|                            |     |
|----------------------------|-----|
| *Single Family increase of | 50% |
| *Multifamily has no change | 0%  |
| *Overall increase of       | 50% |

| <u>Lincoln County Y-T-D</u> | <u>2006</u> | <u>Lincoln County Y-T-D</u> | <u>2007</u> |
|-----------------------------|-------------|-----------------------------|-------------|
| Single Family               | 29          | Single Family               | 19          |
| Multifamily                 | 0           | Multifamily                 | 0           |
| Total                       | 29          | Total                       | 19          |

Lincoln County Y-T-D, 2007 as compared to Lincoln County Y-T-D, 2006:

|                            |     |
|----------------------------|-----|
| *Single Family decrease of | 34% |
| *Multifamily has no change | 0%  |
| *Overall decrease of       | 34% |

| <u>Warren County Y-T-D</u> | <u>2006</u> | <u>Warren County Y-T-D</u> | <u>2007</u> |
|----------------------------|-------------|----------------------------|-------------|
| Single Family              | 30          | Single Family              | 26          |
| Multifamily                | <u>0</u>    | Multifamily                | <u>0</u>    |
| Total                      | 30          | Total                      | 26          |

Warren County Y-T-D, 2007 as compared to Warren County Y-T-D, 2006:

- \*Single Family decrease of 13%
- \*Multifamily has no change 0%
- \*Overall decrease of 13%