

## PERCENTAGE BREAKDOWN FOR April, 2003

| <u>Year-To-Date</u> | <u>2002</u> | <u>Year-To-Date</u> | <u>2003</u> |
|---------------------|-------------|---------------------|-------------|
| Single Family       | 2410        | Single Family       | 2439        |
| Multifamily         | <u>270</u>  | Multifamily         | <u>277</u>  |
| Total               | 2680        | Total               | 2716        |

Year-To-Date, 2003 as compared to Year-To-Date, 2002

|                            |    |
|----------------------------|----|
| *Single Family increase of | 1% |
| *Multifamily increase of   | 3% |
| *Overall increase of       | 1% |

| <u>March</u>  | <u>2003</u> | <u>April</u>  | <u>2003</u> |
|---------------|-------------|---------------|-------------|
| Single Family | 682         | Single Family | 689         |
| Multifamily   | <u>7</u>    | Multifamily   | <u>14</u>   |
| Total         | 689         | Total         | 703         |

April, 2003 as compared to March, 2003:

|                            |      |
|----------------------------|------|
| *Single Family increase of | 1%   |
| *Multifamily increase of   | 100% |
| *Overall increase of       | 2%   |

| <u>April</u>  | <u>2002</u> | <u>April</u>  | <u>2003</u> |
|---------------|-------------|---------------|-------------|
| Single Family | 739         | Single Family | 689         |
| Multifamily   | <u>215</u>  | Multifamily   | <u>14</u>   |
| Total         | 954         | Total         | 703         |

April, 2003 as compared to April, 2002:

|                            |     |
|----------------------------|-----|
| *Single Family decrease of | 7%  |
| *Multifamily decrease of   | 93% |
| *Overall decrease of       | 26% |

| <u>St. Louis County Y-T-D</u> | <u>2002</u> | <u>St. Louis County Y-T-D</u> | <u>2003</u> |
|-------------------------------|-------------|-------------------------------|-------------|
| Single Family                 | 486         | Single Family                 | 541         |
| Multifamily                   | <u>44</u>   | Multifamily                   | <u>12</u>   |
| Total                         | 530         | Total                         | 553         |

St. Louis County Y-T-D, 2003 as compared to St. Louis County Y-T-D, 2002:

|                            |     |
|----------------------------|-----|
| *Single Family increase of | 11% |
| *Multifamily decrease of   | 73% |
| *Overall increase of       | 4%  |

| <u>St. Charles County Y-T-D</u> | <u>2002</u> | <u>St. Charles County Y-T-D</u> | <u>2003</u> |
|---------------------------------|-------------|---------------------------------|-------------|
| Single Family                   | 1333        | Single Family                   | 1335        |
| Multifamily                     | <u>31</u>   | Multifamily                     | <u>10</u>   |
| Total                           | 1364        | Total                           | 1345        |

St. Charles County Y-T-D, 2003 as compared to St. Charles County Y-T-D, 2002:

|                            |     |
|----------------------------|-----|
| *Single Family increase of | 1%  |
| *Multifamily decrease of   | 68% |
| *Overall decrease of       | 1%  |

| <u>Jefferson County Y-T-D</u> | <u>2002</u> | <u>Jefferson County Y-T-D</u> | <u>2003</u> |
|-------------------------------|-------------|-------------------------------|-------------|
| Single Family                 | 449         | Single Family                 | 441         |
| Multifamily                   | <u>0</u>    | Multifamily                   | <u>0</u>    |
| Total                         | 449         | Total                         | 441         |

Jefferson County Y-T-D, 2003 as compared to Jefferson County Y-T-D, 2002:

|                            |    |
|----------------------------|----|
| *Single Family decrease of | 2% |
| *Multifamily has no change | 0% |
| *Overall decrease of       | 2% |

| <u>Franklin County Y-T-D</u> | <u>2002</u> | <u>Franklin County Y-T-D</u> | <u>2003</u> |
|------------------------------|-------------|------------------------------|-------------|
| Single Family                | 66          | Single Family                | 49          |
| Multifamily                  | <u>0</u>    | Multifamily                  | <u>0</u>    |
| Total                        | 66          | Total                        | 49          |

Franklin County Y-T-D, 2003 as compared to Franklin County Y-T-D, 2002:

|                            |     |
|----------------------------|-----|
| *Single Family decrease of | 26% |
| *Multifamily has no change | 0%  |
| *Overall decrease of       | 26% |

| <u>Lincoln County Y-T-D</u> | <u>2002</u> | <u>Lincoln County Y-T-D</u> | <u>2003</u> |
|-----------------------------|-------------|-----------------------------|-------------|
| Single Family               | 36          | Single Family               | 41          |
| Multifamily                 | <u>0</u>    | Multifamily                 | <u>0</u>    |
| Total                       | 36          | Total                       | 41          |

Lincoln County Y-T-D, 2003 as compared to Lincoln County Y-T-D, 2002

|                            |     |
|----------------------------|-----|
| *Single Family increase of | 14% |
| *Multifamily has no change | 0%  |
| *Overall increase of       | 14% |

\*Figures do not represent Warren County