

PERCENTAGE BREAKDOWN FOR December, 2006

| <u>Year-To-Date</u> | <u>2005</u> | <u>Year-To-Date</u> | <u>2006</u> |
|---------------------|-------------|---------------------|-------------|
| Single Family | 7860 | Single Family | 5894 |
| Multifamily | <u>1098</u> | Multifamily | <u>627</u> |
| Total | 8958 | Total | 6521 |

Year-To-Date, 2006 as compared to Year-To-Date, 2005

| | |
|----------------------------|-----|
| *Single Family decrease of | 25% |
| *Multifamily decrease of | 43% |
| *Overall decrease of | 27% |

| <u>November</u> | <u>2006</u> | <u>December</u> | <u>2006</u> |
|-----------------|-------------|-----------------|-------------|
| Single Family | 431 | Single Family | 298 |
| Multifamily | <u>23</u> | Multifamily | <u>22</u> |
| Total | 454 | Total | 320 |

December, 2006 as compared to November, 2006:

| | |
|----------------------------|-----|
| *Single Family decrease of | 31% |
| *Multifamily decrease of | 4% |
| *Overall decrease of | 30% |

| <u>December</u> | <u>2005</u> | <u>December</u> | <u>2006</u> |
|-----------------|-------------|-----------------|-------------|
| Single Family | 464 | Single Family | 298 |
| Multifamily | <u>98</u> | Multifamily | <u>22</u> |
| Total | 562 | Total | 320 |

December, 2006 as compared to December, 2005:

| | |
|----------------------------|-----|
| *Single Family decrease of | 36% |
| *Multifamily decrease of | 78% |
| *Overall decrease of | 43% |

| <u>St. Louis County Y-T-D</u> | <u>2005</u> | <u>St. Louis County Y-T-D</u> | <u>2006</u> |
|-------------------------------|-------------|-------------------------------|-------------|
| Single Family | 1561 | Single Family | 979 |
| Multifamily | <u>263</u> | Multifamily | <u>153</u> |
| Total | 1824 | Total | 1132 |

St. Louis County Y-T-D, 2006 as compared to St. Louis County Y-T-D, 2005:

| | |
|----------------------------|-----|
| *Single Family decrease of | 37% |
| *Multifamily decrease of | 42% |
| *Overall decrease of | 38% |

| <u>St. Charles County Y-T-D</u> | <u>2005</u> | <u>St. Charles County Y-T-D</u> | <u>2006</u> |
|---------------------------------|-------------|---------------------------------|-------------|
| Single Family | 3709 | Single Family | 2762 |
| Multifamily | <u>194</u> | Multifamily | <u>274</u> |
| Total | 3903 | Total | 3036 |

St. Charles County Y-T-D, 2006 as compared to St. Charles County Y-T-D, 2005:

| | |
|----------------------------|-----|
| *Single Family decrease of | 26% |
| *Multifamily increase of | 41% |
| *Overall decrease of | 22% |

| <u>Jefferson County Y-T-D</u> | <u>2005</u> | <u>Jefferson County Y-T-D</u> | <u>2006</u> |
|-------------------------------|-------------|-------------------------------|-------------|
| Single Family | 1416 | Single Family | 1109 |
| Multifamily | <u>0</u> | Multifamily | <u>24</u> |
| Total | 1416 | Total | 1133 |

Jefferson County Y-T-D, 2006 as compared to Jefferson County Y-T-D, 2005:

| | |
|----------------------------|------|
| *Single Family decrease of | 22% |
| *Multifamily increase of | 100% |
| *Overall decrease of | 20% |

| <u>Franklin County Y-T-D</u> | <u>2005</u> | <u>Franklin County Y-T-D</u> | <u>2006</u> |
|------------------------------|-------------|------------------------------|-------------|
| Single Family | 181 | Single Family | 170 |
| Multifamily | <u>2</u> | Multifamily | <u>12</u> |
| Total | 183 | Total | 182 |

Franklin County Y-T-D, 2006 as compared to Franklin County Y-T-D, 2005:

| | |
|----------------------------|------|
| *Single Family decrease of | 6% |
| *Multifamily increase of | 500% |
| *Overall decrease of | 1% |

| <u>Lincoln County Y-T-D</u> | <u>2005</u> | <u>Lincoln County Y-T-D</u> | <u>2006</u> |
|-----------------------------|-------------|-----------------------------|-------------|
| Single Family | 244 | Single Family | 200 |
| Multifamily | <u>4</u> | Multifamily | <u>14</u> |
| Total | 248 | Total | 214 |

Lincoln County Y-T-D, 2006 as compared to Lincoln County Y-T-D, 2005:

| | |
|----------------------------|------|
| *Single Family decrease of | 18% |
| *Multifamily increase of | 250% |
| *Overall decrease of | 14% |

| <u>Warren County Y-T-D</u> | <u>2005</u> | <u>Warren County Y-T-D</u> | <u>2006</u> |
|----------------------------|-------------|----------------------------|-------------|
| Single Family | 356 | Single Family | 345 |
| Multifamily | <u>0</u> | Multifamily | <u>9</u> |
| Total | 356 | Total | 354 |

Warren County Y-T-D, 2006 as compared to Warren County Y-T-D, 2005:

| | |
|----------------------------|------|
| *Single Family decrease of | 3% |
| *Multifamily increase of | 100% |
| *Overall decrease of | 1% |