

SMAC Entry Form: Assistant Community Salesperson of the Year

General Information

Company Name

Applicant Name

Applicant Title

Submitter Name (if other than applicant)

Start Date with Company

SMAC Entry Form: Assistant Community Salesperson of the Year

Please provide information for each community worked during the sales period of January 2017-December 2017. The applicant's primary function and responsibility must be assisting a new home salesperson/sales manager. If the applicant worked in more than four communities, please contact HedgesJ@hbastl.com with the remaining community information.

Community #1

Community Name

Dates Worked in Community

Selling Environment

Home Price Range

Please list the applicant's primary job duties.

Please list any above and beyond tasks the applicant performed.

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Please provide information for each community worked during the sales period of January 2017-December 2017. The applicant's primary function and responsibility must be assisting a new home salesperson/sales manager. If the applicant did not work in more than one community, please skip this page and the next two pages by clicking "Next." If the applicant worked in more than four communities, please contact HedgesJ@hbastl.com with the remaining community information.

Community #2

If the applicant did not work in more than one community, please skip this page and next two pages by clicking "Next."

Community Name

Dates Worked in Community

Selling Environment

Home Price Range

Please list the applicant's primary job duties.

Please list any above and beyond tasks the applicant performed.

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Please provide information for each community worked during the sales period of January 2017-December 2017. The applicant's primary function and responsibility must be assisting a new home salesperson/sales manager. If the applicant did not work in more than two communities, please skip this page and the next page by clicking "Next." If the applicant worked in more than four communities, please contact HedgesJ@hbastl.com with the remaining community information.

Community #3

If the applicant did not work in more than two communities, please skip this page and the next page by clicking "Next."

Community Name

Dates Worked in Community

Selling Environment

Home Price Range

Please list the applicant's primary job duties.

Please list any above and beyond tasks the applicant performed.

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Please provide information for each community worked during the sales period of January 2017-December 2017. The applicant's primary function and responsibility must be assisting a new home salesperson/sales manager. If the applicant did not work in more than three communities, please skip this page by clicking "Next." If the applicant worked in more than four communities, please contact HedgesJ@hbastl.com with the remaining community information.

Community #4

If the applicant did not work in more than three communities, please skip this page by clicking "Next."

Community Name

Dates Worked in Community

Selling Environment

Home Price Range

Please list the applicant's primary job duties.

Please list any above and beyond tasks the applicant performed.

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Please complete the following questions.

Check "Yes" or "No" to whether the applicant was involved in the following duties.

Yes No

Marketing

Training

Contract & related paperwork

Pre-qualification & loan process

Structural/Pre-construction design

Final pre-construction review

Electrical walkthroughs

Servicing buyer concerns during construction

Pre-close walkthrough

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Please answer the following questions in 150 words or less and upload supporting documents.

How many communities was the applicant involved in?

What steps has the applicant taken to further his/her career?

Is the applicant involved in his/her community? If so, how?

What attributes does the applicant exhibit that qualifies him/her for this award?

By clicking submit, the applicant/submitter certifies that all responses and information in this application are true and correct to the best of his/her knowledge and belief.