

# SMAC Entry Form: Real Estate Sales Manager or Agent of the Year

## General Information

**Company Name**

---

**Applicant Name**

---

**Applicant Title**

---

**Submitter Name (if other than applicant)**

---

**Please check the category the applicant is entering.**

Real Estate Sales Manager

Real Estate Sales Agent

**Start Date in New Home Sales**

---

**Number of Builder Clients**

---

**Number of Communities Applicant is Currently Selling New Homes**

---

**Sales Manager applicants ONLY: Number of Employees Applicant Manages**

---

**Group dollar volume of NEW HOME closed sales from January 2017-December 2017**

---

**Number of NEW HOME closed sales from January 2017-December 2017**

---

**Group dollar volume of RESALE HOME closed sales from January 2017-December 2017**

---

**Number of RESALE HOME closed sales from January 2017-December 2017**

---

# SMAC Entry Form: Real Estate Sales Manager or Agent of the Year

*Please answer the following questions in 150 words or less.*

**Describe the applicant's sales strengths.**

---

**Describe any market challenges the applicant faced and overcame.**

---

**What attributes does the applicant exhibit that qualifies him/her for this award?**

---

**What steps has the applicant taken to further his/her career?**

---

**Is the applicant involved in his/her community? If so, how?**

---

**By clicking submit, the applicant/submitter certifies that all responses and information in this application are true and correct to the best of his/her knowledge and belief.**