

# Home Builders Association of St. Louis & Eastern Missouri Awards Program

## Marketing & Advertising – *Best Specialty Marketing*

### Deadline

All entries must be submitted online no later than 5 p.m. on Feb. 7, 2020. After this time, entries are subject to a \$25 late fee per entry.

### Cost

The entry fee for a Marketing & Advertising submission is \$85 for the first entry and \$75 for each additional Marketing & Advertising entry. Companies will be invoiced by the HBA for submitted entries. No refunds will be given.

### Eligibility

- Your employer must be a member of the Home Builders Association of St. Louis and Eastern Missouri.
- Entries must have been introduced to the market between January 2019 and December 2019.

### Judging

Marketing & Advertising submissions are judged on a 100-point system. Should the situation occur where there is only one entry in a Marketing & Advertising category, 70 points would qualify as a winning entry without competition. The HBA reserves the right to eliminate any category due to insufficient entries or where the quality of work does not warrant a winner. The HBA also reserves the right to combine or expand categories based on number of entries received. There are no ties in a category. A definitive winner will be picked by the judges.

Best Specialty Marketing entries may include special events, direct mails gifts, contests, niche market campaigns – any types of “out of the box” marketing. Entries are judged on concept (20 points), uniqueness (20 points), strategy (20 points), creativity (20 points) and marketing success/evaluation (20 points).

Entries are categorized by associates, builders and remodelers.

[Click here to apply.](#)

**Please note:** You may click through the online application to preview the questions prior to submitting your entry form. You cannot save your entry form and return to complete it later. You may choose to type your answers in a Word document first and then copy and paste them into the online application once you are prepared to submit.